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November 6, 2009

Dear Doctor,

Given the Swine Flu (H1N1) epidemic, we have investigated additional steps Podiatric Offices can take to assure their patients that the office is as healthy an environment as possible and in the event of a professional liability claim, ensure the practice is more fully defensible in the context of a suit asserting that any infection resulted from a visit to your office.

We have uncovered a company in Michigan – BioGreen Solutions, Inc. – that utilizes an EPA approved formula, via a proprietary fogging process, to effectively treat a broad range of bacterial and viral pathogens including influenza A (H1N1 is a form of Influenza A), MRSA, E Coli, and Legionella among others. By treating both surfaces and air each month, the BioGreen Solutions ULV fogging process uniquely covers areas where manual application of customary liquid disinfectants fail to reach, i.e. undersides of exam tables, all surfaces in the waiting room, and other irregular surfaces, crevices and corners, minimizing the risk these types of bacteria and viruses present to you, your patients and staff. BioGreen Solutions exclusively uses products that are biodegradable, non-toxic, non-corrosive, NSF certified for “use in and around food processing areas”, will not harm electronics, and are environmentally and human safe. These affordable treatments are performed after business hours and you can return to your office within one hour.

While not a substitute for good hygienic practice, we believe that being Certified BioGreen Clean is in our mutual interest and may increase staff comfort and reduce patient anxiety.

Our initial test application was recently conducted in Southeast Michigan. The Podiatrist and his staff were pleased with the process, and the improvement in the office environment. In addition, the marketing materials provided by BioGreen Solutions – door stickers and counter cards – allowed the office to clearly communicate the fact that they have taken a proactive stance against bacterial and viral pathogens, creating good will. We have arranged for a **5% reduction** in BioGreen Solutions standard **pricing** for recommended monthly applications and will consider your use of this process in our renewal underwriting. Furthermore, **PRMS will pay \$100** of the cost for those practices that use the service for a full year.

Please contact Larry Smith, the president of BioGreen Solutions, directly at 1.888.247.8889 or lsmith@biogreensolutions.net, to address any technical questions or

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to arrange for service initiation. Their website is www.biogreensolutions.net. Please inform him that you are a member of the Society so that you will get the lower price and he will provide me with a list of current customers so that we can factor your use of this process into our renewal pricing and issue you a check once you have used the service for a year continuously. We hope our members benefit from this new approach.

Best regards,

Steven M. Lademan